



# Manuel Tavares

**General Manager**

CEO

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<http://www.btl.pt>



## Bilateral Meetings

- 09-00 am - 12.00 am
- 14.00 pm - 17.00 pm

### Description

BTL is a company with more than 36 years of activity, pioneer on the development of engineering's and construction of productive units, from the type "turn-key", supported with software 3D, for the areas of food, chemical, petro-chemical, pharmaceutical, cosmetic, environmental, bio-technology and nano-technology. We are innovators, co-investigate with universities and creative companies on the researching of new products, developing industrial pilot-projects. We are expertise's of units with formulation by multidisciplinary dynamic and volumetric weighing.

We operate with technologic partners: Siemens, Endress+Hauser, Sartorius, SEW, among others. We construct, assemble, electrify and automate the units that our customers order us with supervision and under tele-maintenance. We are certified according the standard ISO9001, ISO50001 and we operate all over the world (Germany, Spain, Switzerland, Sweden, Finland, France, Poland, Romania, Brazil, Mexico, Argentina, Dubai, Angola, Mozambique, etc). We construct among others: Cylindrical-vertical tanks, UPV until 1000 Bar, reactors 150 m3, tubular and lamellar exchangers, bio-reactors, fractioning and distillation columns, silos for solid storage, pneumatic conveying, Water treatments WFI, evaporators.

Input: <http://www.btl.pt>

Organization Type

Cluster, Consultant, Company

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Project idea

## Hydrogen Reactors

Project of hydrogen reactors for oil industry

Keywords: Reactor Project Hidrogen Oil Industry

Cooperation Offered

1. Outsourcing co-operation
2. Technical co-operation
3. License agreement
4. Manufacturing agreement

#### Cooperation Requested

1. Outsourcing co-operation
2. Investment/Financing

#### Project idea

### **R&D Projects in Biotechnologies**

BTL is one of the world leaders in Biotechnologies projects with a know-how of 30 years in the industrial environments

Keywords: Biotechnology Industrial Environment Project World Leaders know-how

#### Cooperation Offered

1. Outsourcing co-operation
2. Technical co-operation
3. License agreement
4. Manufacturing agreement

#### Cooperation Requested

1. Outsourcing co-operation
2. License agreement
3. Manufacturing agreement
4. Sales / Distribution
5. Investment/Financing

#### Request

### **Industrialization Prototype**

Looking for a enterprise partner for industrialization of a prototype

Keywords: Industry Prototype Partner Enterprise

#### Cooperation Offered

1. Outsourcing co-operation
2. Technical co-operation
3. License agreement
4. Manufacturing agreement

#### Cooperation Requested

1. License agreement
2. Manufacturing agreement
3. Sales / Distribution
4. Investment/Financing

Offer

## **TECHNOLOGIES FOR IoT**

Turn-Key projects for process industries

Keywords: Process Industries   Turn-Key Projects

Cooperation Offered

1. Manufacturing agreement
2. License agreement
3. Technical co-operation
4. Outsourcing co-operation

Cooperation Requested

1. Investment/Financing
2. Sales / Distribution